

Life Challenges

The tax inspector says you owe \$300 for last year's business tax.



You can:

- a. pay
- b. bribe
- c. lose 3 turns while starting up under new name

Life Challenges

The Health Inspector finds insects in your shop and will close it unless you spend \$100 for insect prevention equipment.



Will you:

- a. pay
- b. bribe
- c. lose a turn while shop is closed

Life Challenges

Your electricity bill triples to \$200. The inspector says it's due to rising petroleum prices.



Choose to:

- a. pay
- b. bribe
- c. lose 2 turns while power is shut off

Life Challenges

An electrical blackout threatens to melt all of your ice cream.



You can:

- a. pay \$200 for a generator
- b. bribe for special hook-up
- c. lose 2 turns while you make more ice cream

Life Challenges

A foreign investor wants you to sell his ice cream. An import permit will cost \$200.



- You can:
- a. pay
 - b. bribe
 - c. lose 2 turns while customers buy import from your competitor

Life Challenges

You cannot make ice cream because there's no milk in the city. Trucks cannot pass because the roads are so muddy.

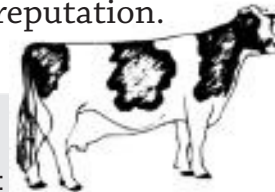


You can:

- a. pay \$100 for imported canned milk
- b. bribe for government milk coupons
- c. lose turn while shop closes

Life Challenges

You buy cheap milk from sick cows. People get sick and damage your reputation.



You can:

- a. spend \$300 on fine to health department and doctor bills for customers
- b. bribe newspaper to bury the story
- c. lose 3 turns due to lost customers

Life Challenges

A new government is elected. People celebrate by going out for ice cream.

Everyone's income doubles this turn.

Good Government

You challenge an inspector by researching the rules yourself.

...

You find out that the official fee is 50% of his original quote, and he accepts it.

Good Government

You form a neighborhood association with other shopkeepers on your street.

...

Business income doubles this turn.

Good Government

An inspector asks you for money and you demand a receipt.

...

He leaves without taking any money from you.

Good Government

You offer a policeman an ice cream cone.

...

He leaves without taking any money from you.

Good Government

Minister of Public Works is jailed for corruption. New Minister fixes roads. Trucks can pass, the price of milk falls.

—
Everyone's income doubles this turn.

Good Government

The Mayor is voted out due to corruption. The new Mayor fixes sidewalks. More people walk down your street, so your business income doubles this turn.

Good Government

Electricity company installs a meter to prevent overcharging. You save \$100 on electricity this turn, so your income goes up by that amount.

Good Government

Government reduces tax rates because it is collecting tax from more people.

You save \$100 on tax this turn, so your income goes up by that amount.

Life Challenges

Your son is sick.



- a. Pay private doctor \$100 to come to your house with medicine
- b. Bribe nurse at public clinic
- c. Lose turn while you bring him to free clinic

Life Challenges

The garbage near your shop has not been collected and is smelling bad.



You can:

- a. Pay \$100 annual collection fee
- b. Bribe
- c. Lose turn

Life Challenges

Thieves break into your store and steal equipment. The police aren't helping you.



- a. Pay \$300 for new equipment
- b. Bribe police to recover it
- c. Lose 3 turns

Life Challenges

Your sidewalk tables will be shut down unless you pay a fee of \$200.



You can:

- a. Pay
- b. Bribe
- c. Lose 2 turns

Life Challenges

Building inspector finds many safety-code violations in your wires and pipes. Improvements will cost \$200.



- a. Pay
- b. Bribe
- c. Lose 2 turns while you do the work yourself

Life Challenges

Political violence in the street keeps people in fear of going out.



- a. Pay \$300 for private security guard at shop
- b. Bribe police to stay at your shop
- c. Lose 3 turns due to lost business

Life Challenges

Your business license fee is due at the Ministry of Commerce: \$200.



- a. Pay
- b. Bribe
- c. Lose 2 turns while you earn extra cash

Life Challenges

The telephone system is down. People can't work and sit in cafes instead.

Your business earnings double.

Good Government

Bribe
is only
10%

Good Government

You challenge
a rule
and win.
...
The fee is
reduced by
50%.

Good Government

Corrupt
inspectors
punished.
Bribe
refused.
...
(Hit another
player with this
card any time.)

Good Government

Corrupt
inspector fired.
New inspector
arrives.
...
Another player of
your choice must
pay last bribe
again.

Good Government

An Inspector tells
you he is poor &
just trying to feed
his family. You
suspect he has a
secret bank account.
...
You refuse to bribe
and learn that the
official fee is 50%
lower than he said.

Good Government

The Ministry of
Commerce audits
you. If you have
no bribes, you win
a small business
award.
...
Business income
doubles this year.

Good Government

Your inspector
is prosecuted for
extortion and you
are implicated for
past bribes.
...
Another player of
your choice loses
4 turns or bribes
the judge \$400.

Good Government

Corrupt
inspector fired.
New inspector
arrives.
...
Another player
of your choice
must pay **all**
past bribes
again.

Life Challenges

A huge pothole in front of your shop fills with dirty water and you lose business because customers avoid it.



- a. Pay \$100 for repair work
- b. Bribe Dept. of Public Works to fix it
- c. Lose turn

Life Challenges

Your cousin wants to work in the shop. He wastes your time and money and drives away customers.



- a. Pay him \$100 to go sweep the street.
- b. Bribe Dept. of Public Works to give him a job
- c. Lose turn due to lost time and sales

Life Challenges

City water pipes break. You have no clean water to wash your equipment



- a. Pay \$100 for delivery of clean water
- b. Bribe Dept. of Public Works to connect new pipe
- c. Lose turn due to lost time and sales

Life Challenges

The police stop milk delivery trucks for evidence of permits and insurance.

You can't buy milk. No income this turn.



Life Challenges

You can't buy sugar because it's all imported and Customs officials have denied the import permit.

- a. Pay \$100 for local honey
- b. Bribe Customs
- c. Lose turn due to interruption of supplies



Life Challenges

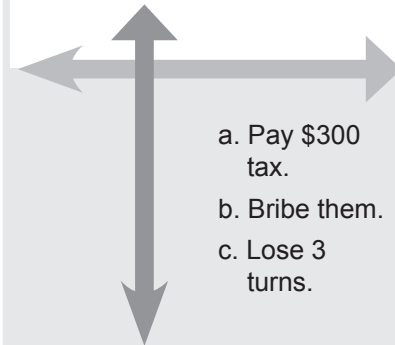
The Ministry of Youth is awarding a large contract for ice cream at Children's Day. You can win the contract by bidding a price that gives you a \$100 loss.



- a. Take this \$100-losing contract just to gain publicity
- b. Bribe for the contract
- c. Lose turn as business goes elsewhere during festival

Life Challenges

You challenge the tax inspector and demand to speak with his boss. The boss doubles the tax that they charge you.



- a. Pay \$300 tax.
- b. Bribe them.
- c. Lose 3 turns.

Life Challenges

Road repair crews have ripped up the road in front of your shop. They've stopped work, leaving your street blocked and impassable.



- a. Pay \$300 past due property tax.
- b. Bribe road workers to finish up repairs.
- c. Lose 3 turns.

Good Government

You participate in a democracy project. Many people come to the shop to discuss public affairs with you.
...
Business income doubles this turn.

Good Government

You report dishonest inspectors and the newspaper prints a big story about it.
...
Your business doubles this turn due to the good publicity.

Good Government

You hire an accountant to manage your business properly. Now you have a lot of free time so you invent new flavors. They are so popular that your income is goes 50% this turn, even after paying the accountant.

Good Government

New party in power. They demand larger bribes. You get angry and refuse to pay. You have records to support your position. Fee is reduced by 50%.

Good Government

You are caught paying a bribe. Newspapers report it and people are so angry they refuse to visit your shop.
...
Lose 2 turns.

Good Government

Free trade agreements let you to buy better ingredients for the same price. Everyone's business income goes up by 50% for the rest of the game.

Good Government

Public health improves so more people earn enough to buy ice cream.
...
Your business income doubles this turn.

Good Government

Electricity becomes cheaper and more reliable. You can stay open later at night, and improve air conditioning.
...
Your income doubles this turn.

CONGRATULATIONS!

You are now an ice cream shop owner.

On every turn, your shop will earn \$100. You will pick a card & face 3 choices:

- a. Pay
- b. Bribe
- c. Lose turn

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Grease•le\$\$

How to *Thrive* without Bribes
in Developing Countries



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Greaseless in the City

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Greaseless in the City

How to Play “Greaseless in the City”

To prepare

1. Print the cards on pages 1-6 on any printer. Heavy paper is nice, as is different colored paper for the “Life Challenge” cards and the “Good Government” cards.
2. The back side of each card can be printed from page 9. (This is not necessary to play the game.)
3. Print the instruction cards on page 7 and then print page 8 on the back, checking for alignment so each card has an ice cream cone on the front and the game rules on the back. (A different color paper is good.)
4. Cut up the cards.
5. Any number can play. It’s more fun with a larger group. Every game is different.
6. You can vary the game by printing extra “Life Challenge” cards to increase the challenge. Or by holding the “Good Government” cards aside for the first 3 rounds of play.

To play

1. Give each player a copy of the ice-cream cone instruction card to read and keep.
2. Choose a player to be scorekeeper. Create a score sheet with each player’s name to record their earnings each round and total for the game. Add a column for the Public Treasury, where official fees paid will be recorded and totalled.
3. The first player draws a card. He earns \$100 this round, which he can spend or save. Players may agree to allow borrowing.
4. When a player must lose a turn, they lose their NEXT turn, and their earning from that turn, but they do earn this turn.
5. When a player chooses to bribe, but loses two coin flips, they must the bribe but do not receive the service. Now they must face the original three choices: pay the full fee, try bribing again, or lose turns.
6. The game is over when each card has been played. The winner is the player with the highest total earnings.
7. Discuss! Argue. Debate. Laugh.
8. Feedback welcome. Write me at: LBreuning@SystemIntegrityResources.com.